



## **ATTENTION REALTORS**

### **PROSPECT REGISTRATION**

#### **TO REGISTER PROSPECTS, REALTORS MUST COMPLETE A FORM (F50.8) FOR EACH PROSPECT IN EACH SUBDIVISION**

Dear Co-operating Realtor:

We want our relationship with you to develop into one of mutual trust and friendly co-operation. Towards this end, please read and sign our "Realtor Registration Form" so we may be sure you have been made aware of our policies which protect you.

Ashton Ridge, Biltmore and Granite Homes (the Vendor) will provide prospect protection for co-operating Realtors within the following guidelines:

1. To receive protection Realtors must:
  - a) PERSONALLY ACCOMPANY the prospect into the sales centre or model home on the first visit. Phone calls or accompanying a prospect after their first visit will NOT qualify for protection.
  - b) Leave us with a fully completed "Realtor Registration Form" for each prospect;
2. If, after ninety (60) days, no agreement of purchase and sale has been made between the prospect and the Vendor in the subdivision where registered, the prospect's name, address and phone numbers will be made available to all the Vendor's sales personnel, who may attempt to sell the prospect a home in another community. We cannot extend protection except at those communities where you have personally accompanied and registered the prospect. Therefore, we strongly recommend you take the prospect to all communities where there may be interest;
3. This document shall not be binding unless countersigned by the Vendor's sales representative, registering Realtor, and the prospect and
4. Sales commission will be 2.5% net of HST on the base price per home sold
5. Full commission paid at the time of closing directly by the Builder.
6. Any Discounts will be split evenly between the Realtor and the Builder 50:50 i.e. if the Discount is \$5,000 the commission will be reduced by \$2,500.
7. Invoices to be directed to Accounting at the Vendor's Head Office 30 Days before Closing
8. Invoice must be accompanied by the Signed Realtor Registration Form or it will not be paid.

Please present yourself to the sales representative upon arrival and obtain a Prospect Registration Agreement.